

What we want: Internal Sales Representative to join the #BEarenaArmy!

BEarena have an exciting opportunity in the Sales Division for an outstanding candidate. This role is truly unique, working with cutting edge technologies and disrupting the market in a rapidly growing company. If you're talented, hungry for success with passion for technology, tell us! Hard work and dedication is highly rewarded with training and opportunities to develop your career at a rapid pace.

What you have!

Awesome:

- Call down leads from marketing events and vendor leads
- Nurture existing database to further qualify/convert into opportunities
- Assist in driving attendance to marketing events after EDM has been sent
- Maintain the CRM database with call notes
- Be part of weekly internal sales review with Sales Director and BDM's
- Provide feedback for closed loop marketing and call down campaigns
- Self-starter with can do approach and a passion for sales

Extra awesome:

- Must have a high level of energy, enthusiasm, creativity and a drive to succeed
- Have Sales experience (Ideally 1 + years Sales experience and willing to learn more)
- Results and process orientated
- Be a clear communicator and have an excellent telephone manner
- Microsoft Office skills are also essential, all other training will be given.

Do you consider yourself the best at what you do, a real team player? Are you interested to understand more? Send your resume and cover letter to iwouldratherbe@bearena.com.au with the job title in the subject line.